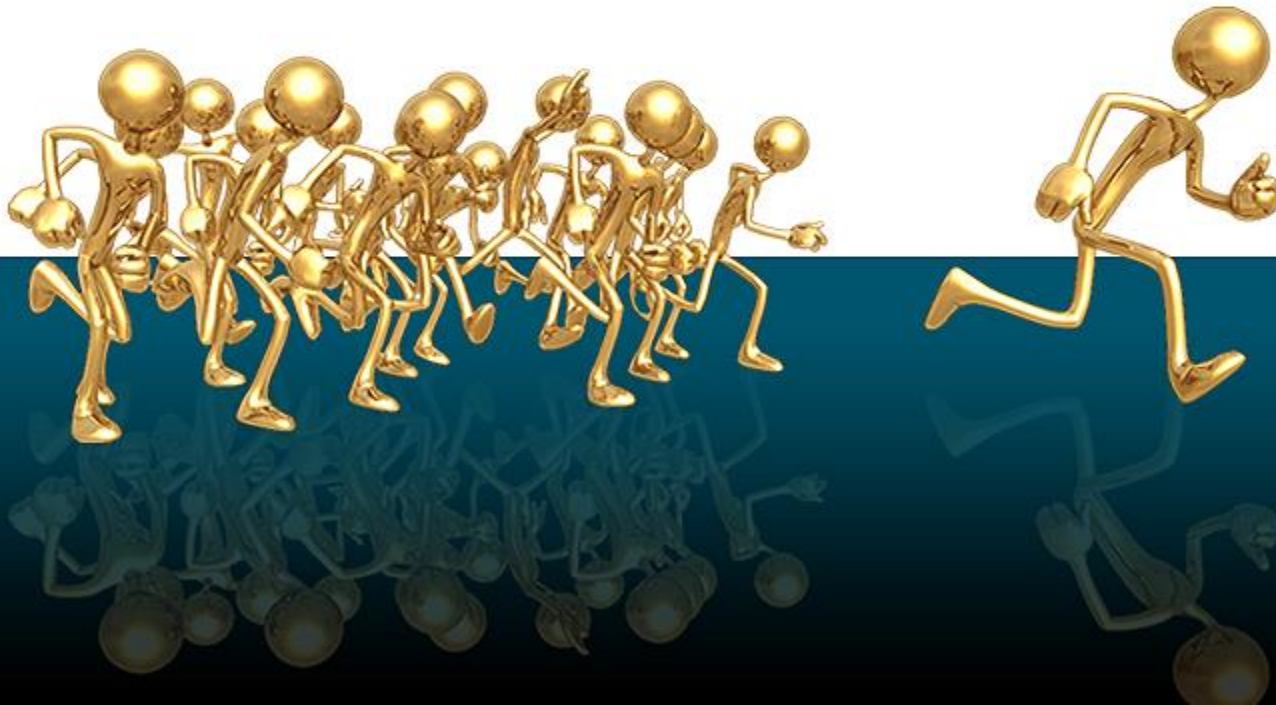




Your Installations Partner



We install  
products promptly &  
efficiently to create a  
healthy bottom line for our  
clients



# Why Choose Evergreen?

- Project Management Focused
- Sound fiscal practices
- Fully insured
  - *Commercial liability*
  - *Workman's compensation*
- Professional dress code
- National install capabilities
- Pre-installation site survey capabilities
- Post-installation confirmation with client satisfaction survey
- Complete information to final quote within 24 hours



# Evergreen Install Services

## 212 Degrees of Client Service

- At 211 degrees water is hot,
  - At 212 degrees , it boils.
  - And with boiling water, comes steam
- And with steam you can power a locomotive
- One Extra degree... Makes all the difference

Evergreen believes in making a difference

Our Goal is to “Serve” our clients, and “Exceed” your expectations – thru

- Who we are
- Why we do what we do better than anyone else!!!!
  - How we do what we do
    - What we do



# Why Choose Evergreen?

- Evergreen has a combined work experience of over 40 years in the sales, marketing, project management, construction and installation services industries. Company is familiar with ADA guidelines.
- ***Professional Team of Installers***-well trained project manager/install sales specialist. Very experienced in the construction and installation trade. All employed; no subcontractors retained to maintain quality install standards.



# Evergreen Expertise?

- Hospitals
- Medical clinics
- Corporate office space
- Educational facilities
- Colleges/Universities
- Manufacturing and/or industrial facilities
- Retail stores with multiple locations
- Churches
- Sports Arenas
- Convention Centers
- Experienced in custom stainless steel applications
- Make one call to get the job done professionally





# Evergreen Installs

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Soap Dispensers

In-Counter Soap Dispensers

Feminine Hygiene  
& Diaper Vendors

Center Pull Dispensers

Automatic Faucets & Flushers

TCR-Trash Can Receptacles

Roll Towel Cabinets

Tissue Dispensers

Metered Aerosol Dispensers

Deodorant Cabinets

Baby Changing Stations

Chemical Proportioners

Lockers

Washroom Partitions,  
Hand Rails & Fixtures

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# Evergreen Works for You!

- Fast, Flexible and Effective
- We provide detailed project management plans for large or multiple Install locations:
  - ✓ Listing locations
  - ✓ Contact information
  - ✓ Units to be installed
  - ✓ Install dates
  - ✓ Completion confirmation
  - ✓ Scope of project
  - ✓ Timelines





# Evergreen's Install Project Management: Our Standard's

## During each installation Evergreen:

- If needed Evergreen will complete site surveys to ensure Fast, Flexible and Effective installs for our clients (additional cost). Standard is a Pre-Install phone questioner
- Evergreen will make first contact with the Install Client Site Contact within 24 hours of receiving an Installation PO from our client.
- Evergreen performs a Pre-Install Phone Survey questioner with install client contact 1-3 weeks prior to the install to ensure that all products and dispensers will be onsite. Tentatively set install schedule, communicate all info to client.
- Follow up call with install client contact the week before install to make sure all product and dispensers are onsite firm up install schedule. We will not schedule install until all dispensers and product are confirmed onsite so to eliminate any down time and additional cost to our client.
- Day of install the Evergreen Project Lead meets with site contact to firm up all install process IE: Staging area, Trash, Escort work hours, set training time if needed. Evergreen Office Communicates install start/kick off to client via email.
- Daily communication if requested to client and or install client completed areas and any challenges encountered. Just in time communication of time sensitive challenges to client and or install client for quick resolution so to control any delays or downtime.
- Install confirmation sign offs are completed and signed off on by the install client site contact.
- Any install change request or out of scope request must be approved and signed off by install site contact before continuing install
- IE: Exposed screw holes left, Use of double stick tape to hang a dispenser, exposed wall damage from previous dispenser
- Install Quality Evaluation is completed for every install by the install client site contact and faxed to office.
- Final Install recap is sent out to Client (if requested) outlining all details of the install



# Evergreen Pricing

- Hanging allowance plus expenses for items such as paper towel, toilet paper and soap dispensers
- Complete install quote provided for:
  - Chemical Dispensers
  - Partitions
  - Lockers
- Flexible options



# The Evergreen Team

- Lynn Fitzpatrick- President
- Mark Rutherford - Director: Sales, Marketing and New Business Development
- Bonnie Rutherford - Office Manager, Scheduling/Field Support/AP-AR
- Robert Rutherford - Treasurer
- Cheryl Whittum- Administrative Assistant
- Martha Paladino - USA Installations Coordination
- Anne Chard - Canadian Installations Coordinator



# Evergreen Contact Information

- Mark Rutherford- Director
  - 1-734-780-6268 (Direct)
  - 1-888-700-5635 x2
- Bonnie Rutherford- Office Manager, Scheduling, Field Support, AP/AR
  - 1-734-780-1515 (Direct)
  - 1-888-700-5635 x4
  - 1-734-335-7704 (Fax)



*“Choose efficient, choose  
effective, choose  
Evergreen Install Services”*

